

# THE ART OF MOTORCYCLE TOURING

Since 1980 it has been our goal to discover as much as possible of our beautiful planet on a motorcycle. Thereby, our guests' needs and wishes have been constantly changing, therefore standing still has never been an option for us. However, after all this time one thing always stayed the same: Our values, which we stick to and which make us the #1 in guided motorcycle tours worldwide today.

#### WHAT REALLY COUNTS

It is our passion, characterized by the history of our company, with which we make motor-cycle dreams come true every day. The very first tours back then started at the Edelweiss headquarters in Mieming — today we ride the whole world and discover the most beautiful spots of this earth on two wheels with you. In this regard, we leave nothing to chance. Reliability, safety, quality: This is what Edelweiss stands for. The trust we get from our guests is based on decades of touring experience and our ambition to always set the bar a bit higher. It gives us the possibility to surpass ourselves to offer you an unforgettable motorcycle adventure. Respect, appreciation and hospitality are key words in this context and go without saying in our everyday work.

We at Edelweiss serve guests from all over the world, but no matter which age or sex, which skin colour or nationality – we are connected by the passion for riding motorcycles and this is everything that counts.

For us as a travel operator this means to be open for the dreams and wishes of our guests and to sometimes break fresh grounds through innovation, flexibility and the right amount of courage in order to make the perfect journey a reality for everyone and anyone.

Thereby, we never lose sight of our mission and our goal: "We make your two-wheeled dreams come true!"

THE SECRET OF THE ART OF MOTORCYCLE TOURING IS:

DON'T JUST DREAM ABOUT IT;

GET OUT AND DO IT!

Rainer Buck // Managing Director Edelweiss Bike Travel

## TEAM

# ONLY A GREAT TEAM CAN ORGANIZE GREAT ADVENTURES

The reason why we are the world's #1 provider of guided motorcycle tours is simple and yet impossible to imitate: the best brains and hands are involved in creating your personal adventure of a lifetime. This is the secret of our success!

We recognize the importance of our staff members, as it is the people behind the scenes, who give life to our tours! Think about it: the friendly voice you hear when you call, the accommodating guide who welcomes you at your tour start or the knowledgeable mechanics who share useful tips when you visit the workshop at our headquarters in Austria. All of these unique, ambitious individuals work together to create your Edelweiss experience.

#### THE PEOPLE BEHIND EDELWEISS BIKE TRAVEL

Today we have more than 20 employees working at our headquarters and the company-owned workshop. Every one of them is involved in making your dream ride become reality. Our product managers search for the most exciting routes, constantly look for great accommodations and help you with your tour preparation. Our operations and logistics department make sure you receive the right bike — hats off when you consider the size of our latest model motorcycle fleet! Then there is our marketing team, the financial department and of course, our inspiring directors, Tobias Wachter and Rainer Buck. All these people make Edelweiss what it is! We are very proud, honored and grateful and who knows: Maybe you will meet some of us somewhere on the road!

CUSTOMERS FROM ALL
OVER THE WORLD
TO BE FULLY PREPARED
FOR THEIR MOTORCYCLE
DREAM VACATION.



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## **OUR TOUR GUIDE TEAM**

#### THE MORE FAMILIAR FACES OF EDELWEISS BIKE TRAVEL

For sure, you will meet some of our team members: our tour guides. They will bring you to quaint restaurants and places only known by locals, they prepare the best picnics at the most spectacular spots and late at night, when you are tight asleep, they will even check your bikes for the next day's adventures. Our guides truly are the faces of Edelweiss Bike Travel and we are proud of every single one of them!

#### HAVING FUN BUT WORKING HARD -

#### ONLY THE BEST OF THE BEST SURVIVE OUR TRAINING

Being a tour guide is many people's dream job – you go riding every day, discover amazing places and make friends with fellow motorcycle enthusiasts. It is great and we truly love that. However, there is much more to it: This job can be as demanding as it is fun. The key to our uniquely qualified tour guide league is our Edelweiss training curriculum. After being elected through our hearing process with more than 400 applicants every year, our guides receive theoretical training followed by a specially designed training tour. This training tour is comprised of the most difficult situations one may encounter on tour. Once our guides have gone through this, they are prepared for "the real world" out on the road. Besides the introductory training, all of our guides go through annual training to enhance their skills and knowledge in various motorcycle touring topics, including annual safety training, as tour safety is our highest priority.

#### WE HONOR OUR GUIDES AND THE WORK THEY DO

The Edelweiss philosophy includes involving our guides in the company's major development decisions. They participate in planning the annual touring program and in the setup of each individual tour.

A TOUR GUIDE'S LIFE: IT'S FUN,
IT'S COOL, IT'S COLORFUL — AND
SOMETIMES IT'S TOUGH, BUT
BEING ON DUTY 24/7 CAN BE VERY
REWARDING. IT'S A WAY OF LIFE!

Thomas Ritt // Tour Guide

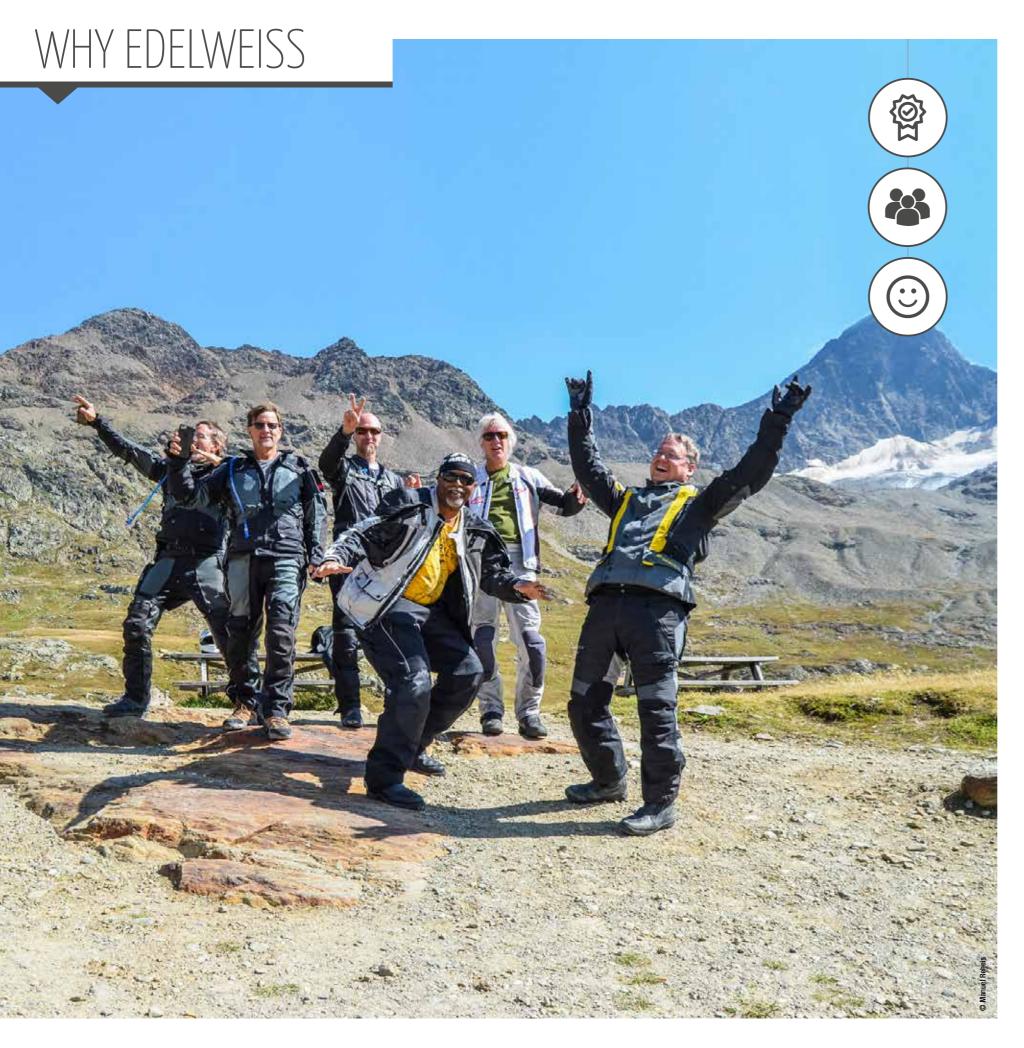


#### **EDELWEISS TIP:**

Do you want to become a part of the awesome team behind our great rides? It's simple: Go online and fill out our application form or drop us a line at jobs@edelweissbike.com.







## MAKE YOUR DREAMS COME TRUE!

We have created motorcycle vacations in style since 1980, for everyone and almost everywhere: for adventurous souls, explorers, epicures and for those who simply enjoy the comfort of a guided motorcycle vacation.

#### YOUR HAPPINESS MAKES US HAPPY, TOO - IT IS OUR REWARD

With Edelweiss Bike Travel, your motorcycle tour is more than just following a guide — it is a travel lifestyle. An Edelweiss tour is a two-wheeled, carefree vacation. And when you get off your bike at the end of a riding day with a big smile on your face, then we know we did our job right! These humble moments prove that we truly deliver the best ride there is! We care for you. This is not just a marketing claim. There are more than 43,000 happy riders out there who know first-hand that Edelweiss Bike Travel is synonymous with quality, reliability, expertise and know-how. Book your next motorcycle adventure with the world-wide number 1, you will surely not regret it!

### **GOOD REASONS**

1

#### ROUTES

which are as unique as life itself. They will guide us on amazing motorcycle roads to beautiful places and hidden gems. A journey you will certainly never forget.

2

#### **TOUR GUIDES**

After having done an intense training, our kind and friendly tour guides are the best ones out there. Their special skill: They foresee every wish of yours.

3

#### **ACCOMMODATION**

After a day of riding you will be able to relax in hand-picked and charming hotels and guesthouses. Some are modern — some are more traditional. But be sure all of them are unique and a good fit for each touring program.

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#### CAREFREE TRIPS

are based on thorough tour planning. Even after 39 years of experience we don't leave anything to chance. Our trip experts are diligent and detail-oriented workers. If you have any questions about your trip, be sure to contact them — they are always happy to help.

## WHY EDELWEISS

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#### LIKE-MINDED RIDERS

Get to know other riders with who you can laugh and share all those wonderful moments, food and wine. This is an essential part of every tour.



#### **DISCOVER CULTURES**

It doesn't matter if it is the breath-taking scenery in Africa that you haven't seen, food in Bolivia that you haven't tried or new habits and languages in Europe that you haven't heard of before. The experiences you make and the things you learn will make your much richer. This is something nobody can take away from you.



#### PERSONAL FREEDOM

is very important to us. We want to make your trip a real success. This is why we leave it up to you if you want to ride together with the group or if you would rather go on your own and at your own speed. On an Edelweiss Bike Travel Tour you are absolutely free — every day, every hour.



#### **OUR MOTORCYCLES**

You can choose between many up-to-date motorcycles of leading motorcycle companies. Of course, our bikes are frequently serviced and equipped with ABS and a luggage system for your safety and comfort.





ANYTHING BUT ORDINARY.















## EDELWEISS MEANS LOTS OF FUN AND A GREAT TIME.

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#### OFF THE BEATEN TRACK

In the past 39 years we have travelled the most beautiful motorcycle regions on this planet and found many hidden gems that we included in our itineraries for you. Away from the touristy places you will get to know the region in its real beauty.



#### **5 STAR SERVICE**

We are here for you and we won't leave you alone! All of our employees will gladly help you regarding all questions about your trip. Money transfers are a matter of trust. This is why your data will be transmitted via a secured internet connection and your payments are legally secured.



#### SAFETY

Highest priority is the safety of our customers on all tours. The annual first-aid training of our tour guides, well-maintained motorcycles, daily briefings and a route which is adapted to the riding abilities of the group and the conditions are the foundation of this aspect.

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#### **EDELWEISS WORLDTOURER PROGRAM**

This program offers many great advantages for regular travelers. Free extra nights, motorcycle upgrades and t-shirts show our appreciation for your loyalty.



## MOTORCYCLES

WHAT'S THE SHOE FOR THE HIKER, IS THE BIKE FOR A BIKER

## AT EDELWEISS BIKE TRAVEL WE OFFER THE PERFECT RIDE FOR EACH RIDER AND DIFFERENT TERRAINS!

When going on a motorcycle tour, the right choice of motorcycle is one of the most essential parts of your trip. If you feel comfortable on the bike you sit on, it will be a fun and enjoyable experience. This is why we have so many different motorcycles in our fleet – so you can find the right bike to fit your individual preference and riding style.

#### **EVERYTHING THAT MAKES A RIDER'S HEART BEAT FASTER**

The Edelweiss fleet ranges from big touring to more agile and sporty bikes; from small engines to big twins; from powerful motorbikes to fun-to-ride scooters. The bikes we offer include the latest models from our partner brands: BMW, Ducati, HARLEY-DAVIDSON® and Triumph. On some tours Honda, Kawasaki, Suzuki, Royal Enfield and Vespa are offered, too. We know how exciting it can be to test a brand new model. However we also know it can be nice to ride on your own, personal bike. With Edelweiss, both is possible: You can either ride one of our bikes or bring your own. You decide! Our company-owned fleet is located and maintained in Austria. Across Europe, we take our own bikes wherever

possible – from Southern Italy to Iceland, from Norway to the Atlantic Wall. On our overseas tour destinations, we have long-lasting relationships with trustworthy partners, who provide the best suitable bikes for their local terrain. Whenever possible, we equip our bikes with the accessories needed for a flawless motorcycle tour. If you have special requirements, let us know at the time of booking, so we can arrange the required equipment according to your wishes and needs.

#### TAKE A MOMENT BEFORE MAKING YOUR CHOICE

We know it can be hard to pick from our choice of more than 150 bikes. However, before making your decision, please take a moment to consider whether the size and height of the bike is suitable for you; whether the bike is ideal for the terrain you will be riding on; and whether it is suitable for the Edelweiss touring category you've chosen. Then also consider whether it will be comfortable for consecutive riding days for you (and your pillion). At best, go test ride the specific bike at a local dealership. If you are unsure, let us know and we will gladly help you find the right bike for your perfect holiday experience!

# THE RIGHT CHOICE OF MOTORCYCLE INCREASES THE FUN ON TOUR.

Markus Hellrigl // Operations Manager





#### **EDELWEISS TIP:**

If you want to get to know more about our fleet, check our website. It includes all the detailed information of our motorcycle models.

WWW.EDELWEISSBIKE.COM



## HOW TO PACK

## I PACK MY BAGS ...

Is it your first motorcycle holiday and you are unsure what to wear? Are you travelling to unknown destinations and you don't know what to bring? No worries, we can help you with that!

The right clothing and equipment add to your fun and safety on tour. Our first advice, check what the weather and temperature will be like in your touring destination — of course, the packing list varies depending on whether you are travelling to a tropically humid region or a colder area. Our general Edelweiss packing tip — we recommend what we call the "onion principle": Wear one layer over the other, so you can take a layer off when getting too hot or put another layer on when getting too cold. Use functional high-tech garments instead of cotton. They keep you from sweating and dry quickly.



#### 1. VALID PASSPORT

Valid for at least 6 months from the day of entry and a copy of it.

Keep it in your pocket or save your travel documents digitally.



#### 2. VALID DRIVER'S LICENCE

Valid for the type of motorcycle you are riding and an international drivers licence if you are travelling abroad.



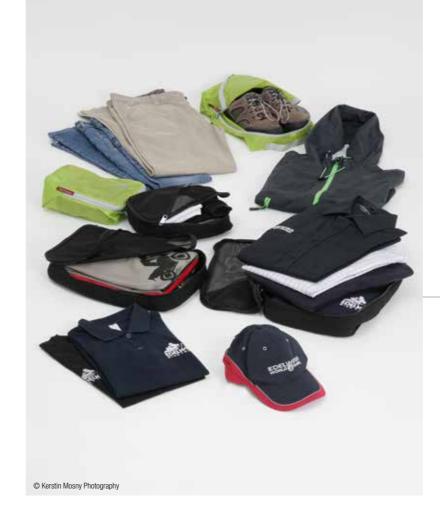
#### 3. MONEY

Credit card and local currency in cash. Be sure to inform your credit card company about your upcoming journey.

- 4. PERSONAL MEDICINE
- 5. ELECTRICAL SOCKET
- 6. PHOTO & VIDEO CAMERA EQUIPMENT
- 7. SUN PROTECTION
- 8. DICTIONARY
- 9. EARPLUGS FOR RIDING
- 10. EDELWEISS TOUR INFORMATION PACKAGE







## RIDING GEAR

#### A. FULL FACE HELMETS ARE RECOMMENDED

For EU tours the helmets need to be EC certified.

#### **B. FULL PROTECTION RIDING GEAR**

We advise to wear leather or textile riding suits with protectors.

#### C. PROPER MOTORCYCLING BOOTS

#### D. 2 PAIR OF GLOVES

A warm and water-proof one for the colder and rainy days and a thinner one for hot days.

#### E. RAIN GEAR TO PUT OVER YOUR REGULAR GEAR

Weather on tour is unpredictable and if it rains, you better be prepared. Besides, rain gear is an essential item for your "Edelweiss onion principle" strategy.

#### F. FUNCTIONAL WEAR LONG SLEEVES

A west and jumper or jacket just in case it gets cold. For potentially very cold destinations you may want to think about bringing electrical heated gear, too.

#### G. THE BANDANA

It looks good, it keeps you warm and it keeps off flies and bugs.

#### H. A MICRO FABRIC CLEANING CLOTH

To clean your visor.

#### I. GPS NAVIGATION & MOUNTING SYSTEMS IF YOU LIKE

On some tours they can be rented from us, you bring your own or you can ride with our map material, you decide!

#### **EDELWEISS TIP**

- # Traveling to the tour start destination by plane: Take your helmet, your riding jacket and the important travel documents and electronic devices in your carry-on luggage.

  If your check-in luggage happens to arrive delayed, you can relax and still look forward to your tour start.
- # Use packing cubes to organize your casual clothing.
- # Use a small, preferably water resistant bag to carry the most important items (camera, documents ...).



## CASUAL CLOTHING

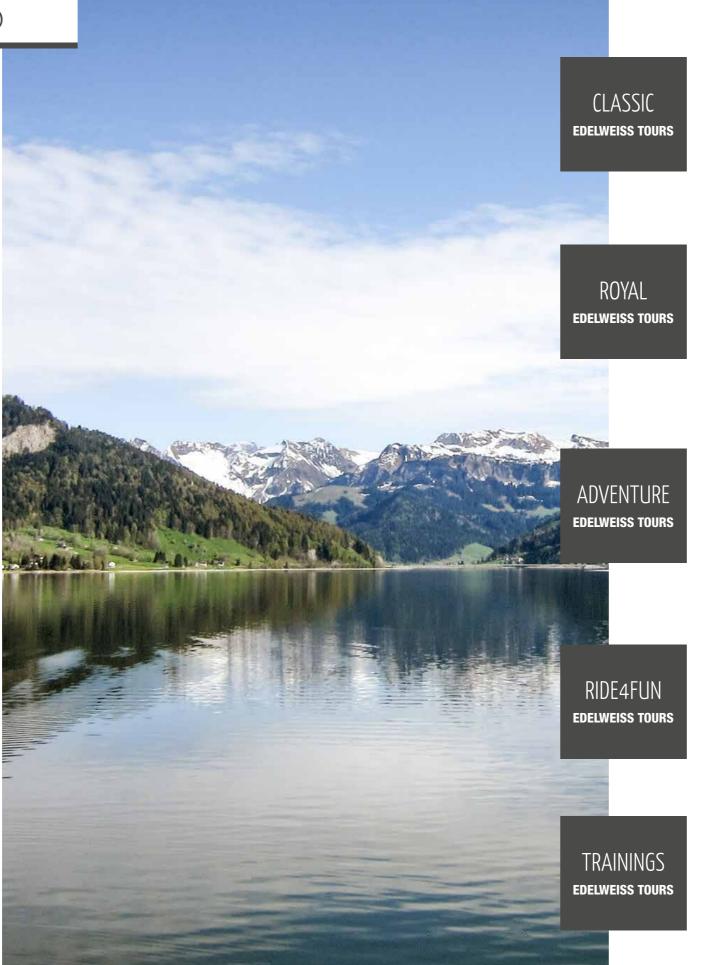
We recommend casual and dressy clothing and cushy shoes for the dinners and non-riding side programs. Also do not forget to bring a sweater and jacket, as the nights may get chilly. Swimwear is good to have with you, too — and bringing undies, socks, t-shirts and your tooth brush go without saying.

## TOUR CATEGORIES

## CHOOSE YOUR TOUR CATEGORY

There is more than one way to explore our world on a two-wheeled vehicle. We at Edelweiss are convinced that the key to make our motorcycle vacations uniquely fun and unforgettable is the perfect mix between the right touring category and the personal riding style. The Edelweiss tour categories are the next secret ingredient to offer "the best ride there is".

At Edelweiss Bike Travel you have the agony of choice: Our program reaches from luxurious ROYAL tours for epicures to CLASSIC tours for riders, who appreciate the well-known Edelweiss quality, up to ADVENTURE tours for the discoverers among you, who want to get to know far-away countries off the beaten track. On RIDE4FUN tours it is all about collecting miles and passes and on TRAINING tours you will have the possibility to improve your riding skills. Our tour categories surely offer something for every taste — you decide, which category fits you and your wishes best!



As the name already implies, these tours are simply classic. Designed as round trips, one-way trips or star rides, these tours are all about experiencing the travel destination as a whole: We will ride routes which you have always been dreaming of, get to know land and people and enjoy the local cuisine. We will even prepare a wonderful picnic at special places amidst breath-taking nature. Whenever possible, we will sleep in hand-picked, cosy 4-star hotels with a local flair and away from the hustle and bustle. On our CLASSIC tours you do not have to take care of your luggage, we will transport it for you in our support van and it will already await you in your hotel room in the evening. Some of our CLASSIC tours are offered on Vespas, HARLEYS© or Ducatis only, to give the tour participants a very special experience of these brands. So, everything you have to do in the morning is getting you, your partner and your daily luggage on your bike and enjoying the ride!

Are you dreaming of feeling like the "royals" on your well-deserved holiday? Do you want to get to know foreign cultures and the best of the local cuisine at first hand? Then come with us on our luxurious ROYAL tours! Developed from the concept of our CLASSIC tours, these tours offer a bit more individuality and just the certain "extra": Our accommodations and the food will be unique. You will ride in small, personal groups and your tour guide will fulfill almost every wish of yours. Besides great riding, there will be enough time on our ROYAL tours to stroll through the cities, to use the wellness area of the hotel or to just enjoy a glass of good wine while watching the sunset. For us, ROYAL means that you do not have to worry about anything: Take as much luggage with you as you want — we will make sure that it will await you in your hotel room. Comfort is everything, from waking up until falling asleep. This is ROYAL!

These tours are perfect for all adventurers. Together we will discover exotic destinations, which only few people have traveled with their motorcycles, immerse into the adventurous flair and will sometimes even leave our comfort zone. For our ADVENTURE tours you don't need to be an off-road expert, however, the condition of the grounds varies from tour to tour — these tours offer everything from asphalted streets to gravel roads and even grass-, field- and forest roads on our UNPAVED tours. Please always take a look at our icons on the tour pages, as they will inform you about the character and level of difficulty of the respective tour. For all those who want even more adventure we developed our WORLD tour. Designed to circumnavigate the world, you can ride this tour in separate stages or all at once and discover the most beautiful parts of our planet. The accommodation on our ADVENTURE tours will be comfortable middle-class hotels with local flair and also the food and drinks will be local, so being open-minded is very important in this regard. Due to safety reasons, the group will be accompanied by a support van on these tours, in this way you can carefreely look forward to your motorcycle adventure!

Our RIDE4FUN tours are all about riding, riding and even more riding. We will do a little less sightseeing than on other Edelweiss tours, but in return we will collect more kilometres. "Regional and local" will be our motto and we will discover streets and areas, which normally only locals know. We will stay in hotels with a regional flair, not inappropriately expensive or noble, but comfortable. During the day you will ride in a group with your tour guide or in your own, smaller group — you decide! There won't be any luggage transportation on these tours, which means that you will pack your pullovers, socks and tooth brush on your bike — which is no problem, as our motorcycles are all equipped with a luggage system.

Our tip when riding with a passenger: Clarify in advance whether you both like this kind of motorcycle tours. Then there's only one thing left to say: Have fun!

Riding motorcycles should be fun! However, when riding, safety is always a priority! That's why we developed a special riding training, which will improve your safety and riding fun on tour. Imparting the theory is the basis for the first training on the race track with our experienced riding trainers. Here you will learn everything from the right motorcycle handling to curve techniques up to braking exercises and you will have the possibility to practise extensively. However, as a training on a race track can never replace real-life situations, we will put everything we learnt into practice on our two-day trip, always starting from our 4-star base hotel. After this riding training you will master the most diverse streets, passes and situations sovereignly and become a better rider than ever before. In this way, you can twist the throttle on tour without neglecting your safety.







## BRANDED TOURS

## YOUR BIKE IS YOUR LIFESTYLE ...

Everyone makes certain choices in life which define who we are. Everyone is unique and there is no one who is just like the other. Except for those people who share the same passion and love for one thing: riding a motorcycle.

We connect, we klick and that is the beauty of it. We at Edelweiss get you and that's why we have partnered with DUCATI, HARLEY-DAVIDSON® and TRIUMPH to design rides which are aligned with our Edelweiss touring categories and the brands' philosophies and lifestyles. We are very proud to be an elected travel partner of exclusive motorcycle brands and want to thank our partners for the excellent, long-lasting cooperation.

#### HARLEY-DAVIDSON® ONLY

Do you want to see more than the Route 66 and the Highway #1, discovering the beauty of Europe and Northern Africa on an epic HARLEY® tour? Then our official and ever expending exclusive HARLEY-DAVIDSON® touring program is just made for you.

#### **DUCATI ONLY**

Our exclusive DUCATI tours in the official Ducati travel experience program offer the red-hearted spirit with the Italian passion and lifestyle to its fullest. Check out our annual travelling program and be sure there is new excitement every year.

#### **TOURATECH**

Highest demands on route quality, motorcycles and their equipment as well as an absolutely carefree time on the bike is what these tours are all about. Find more information on our website www.edelweissbike.com/touratech.







## YAMAHA

In Edelweiss Bike Travel we have found our same dedication to quality and passion in offering Customers something unique. Together with them, we are sure to further increase the value of our own Destination Yamaha Motor program, thanks to which we are committed to grant people not only product excellence but true pleasure for riding. We are glad to begin this partnership starting from European trips, and we are looking forward to providing our common customers with fulfilling and memorable all-round experiences.

Paolo Pavesio, Marketing Division Manager, Yamaha Motor Europe





## BMW MOTORRAD

Since 1980, when Werner Wachter started Edelweiss Bike Travel, BMW Motorrad has been part of this unique and ever-growing touring program that inspires motorcycle riders from all over the world to travel. Within this most comprehensive worldwide program, our BMW motorcycles keep proving their excellent qualities. The company's certified tour guides are in keeping with the high quality standards of BMW Motorrad. Discover our planet on the BMW motorcycle of your choice and let your dreams become reality.

Svenia Ohlsen, Brand Experience, BMW Motorrad





## **DUCATI**

After seven years of intense cooperation with the guys at Edelweiss Bike Travel, we can say that they know very well how to welcome Ducatisti from all over the world and how to take care of our brand and products. Ducati's passion for high performance is reflected in the commitment of Edelweiss Bike Travel to total customer satisfaction. This commitment makes our partnership a true success and working together a real pleasure. Taking a Ducati on an Edelweiss Bike Travel tour is an unique experience that every motorcyclist should enjoy.

Patrizia Cianetti, Marketing Director Ducati Motor Holding





## HARLEY-DAVIDSON®

We at HARLEY-DAVIDSON® are very pleased to have been working with Edelweiss for over 7 years now as part of our International HARLEY-DAVIDSON® Authorized Tours Program. They bring many years of experience and a vast understanding of what our customers want. HARLEY-DAVIDSON® is a unique brand with an iconic heritage and Edelweiss' adventurous flair brings new dimension to the range of our H-D Authorized Tours. The team at Edelweiss demonstrates passion whilst offering quality and memorable tours, which for our customers is why they choose HARLEY-DAVIDSON®. Thank you Edelweiss!

Sarah Lewis, Harley-Davidson International Marketing Programs Manager



## OFFICIAL TRAVEL

## **TRIUMPH**

The continued development and expansion of the Triumph model range enables us to develop a truly competitive customer riding experience. We recognize the increasing need to offer worldwide tours that excite and inspire the rider. Edelweiss Bike Travel has a proven track record of planning and managing truly memorable tours in the world's most fantastic locations.

We are pleased to continue this partnership and we are confident that every rider will create memories that will last a lifetime.

Tim Case, Customer Experience Manager, Triumph Motorcycles





## ADD-ON PROGRAMS

TAKE THE OPPORTUNITY AND MAKE THE MOST OF YOUR TRIP WITH OUR ADD-ON PROGRAMS.

#### ADD-ON DAY WITH GUIDED CITY TOUR

You are on a tour that starts/ends either in Innsbruck, Vienna, Munich, Florence, Rome, Paris, Barcelona, Málaga or Dublin? Then you should definitely add a day to your trip, because these cities are absolutely worth visiting. Edelweiss makes this easier for you than ever before: Just book an additional day with accommodation and your tour guide will show you the highlights of the city. Additionally, you will learn something about its history and you will go eat where the locals do. No tourist traps for you — there is no better way to get to know the city of your tour start/end than with Edelweiss.

#### ADD-ON DAY WITH ALPS PREP COURSE

You chose a tour through the Alps that starts in Tyrol, Austria? You want to be well-prepared for all those steep hairpin turns and narrow roads? Arrive a day earlier to take part in the Alps Riding Prep Course to start off your tour safe and confident. Your tour guide will help you get to know your bike and practice those breaking and cornering techniques which will await you on an Alps tour. After this full day of practicing you will master even the tightest switchbacks. This course is also suited for two-up riders, so driver and passenger can get used to the new bike and roads these mountains offer.

THE ADD-ON PROGRAMS WILL TAKE PLACE WITH MINIMUM 1 PARTICIPANT/RIDER

#### THE PRICE INCLUDES

- # Additional night with breakfast and dinner in the hotel
- # Tour guide for the whole day (who will either be your personal city tour guide or riding instructor)
- # Lunch and coffee breaks included (on the Guided City Tour)
- # Entry fees for museums etc. depending on the itinerary
- # Motorcycle rental for the Alpine Prep Course

You will see the program availability on the respective tour page in this catalogue.

## EVERYTHING IS POSSIBLE

Have you always dreamt of your very personal motorcycle journey, 100% tailored and adapted to your wishes? Our CUSTOM tour makes it possible!

In the last 39 years, Edelweiss Bike Travel has scouted and operated more than 2900 tours on nearly all continents. You tell us what you expect from your individual motorcycle adventure and we make your dreams of your very personal tour come true. Just decide when and where you want to travel and whom you would like to take with you and we will do the rest of the organization. No matter if concerning the choice of your motorcycles, the degree of difficulty, the accommodation — the sky is the limit: We create the tour of your dreams!

### IT'S REALLY EASY: JUST TELL US YOUR IDEA AND WE WILL TAKE CARE OF IT:

- Where do you want to travel, when do you want to start and how long do you want to stay?
- How many people are coming with you?
  What kind of bikes would you like to ride?
- What do you want us to include in the offer: full board, luggage transportation, 1 or 2 or more tour guides, etc...?
- What is the emphasis of your tour: riding long hours or arriving early to enjoy sightseeing and culinary delights?

Just send us your request and we will prepare the perfect offer for you:

CUSTOMTOURS@EDELWEISSBIKE.COM





## PRIVATE TOURS

## JUST YOU AND YOUR FRIENDS

You want to do an Edelweiss tour, but please only for you? No problem!

With this kind of tour, you choose an already existing tour from our assortment, but decide on your very own desired tour date and we will reserve the tour exclusively for you and your group. Ride with your family, friends or colleagues — without other tour participants. You all want to ride a sporty BMW? Or do you rather prefer cruising on a HARLEY-DAVIDSON®, being totally relaxed? Also, when it comes to picking your bikes the choice is left to you. This kind of tour is ideal for motorcycle clubs, company incentives or just for friends who want to ride together: Tell us your wishes and we will do everything to realise them.

Just click on the "Make-it-private" button on our website at the corresponding tour and we will organize your PRIVATE tour for you!

#### MINIMUM NUMBER OF PARTICIPANTS

Please consider the minimum number of participants for private tours. If you don't reach this number, the tour price can increase.



## **RENTAL STATION**

In the heart of the Alps a top and up-to-date bike awaits you. Our rental station is the perfect starting point for your next motorcycle adventure.

From the rental station in Mieming you will reach some of the best motorcycle regions in Europe in a couple hours. Choose the bike of your dreams! We offer a variety of models of big motorcycle brands, like BMW, Ducati, Harley-Davidson or Triumph for you to choose from.

#### **BOOKING MADE EASY**

- # Just type in your desired bike rental period on our website www.edelweissbike.com/rentals.
- # All available bikes in that time period will be shown.
- # Choose the bike you would like to ride and pay online through our secured website.
- # Pick up your bike and off you go. Ride safe!

#### RENTAL STATION

Edelweiss Bike Travel Sportplatzweg 6 6414 Mieming, Österreich Tel.: +43.5264.5690

E-Mail: rentals@edelweissbike.com

#### **CHOOSE FROM OUR HUGE MOTORCYCLE FLEET, FOR EXAMPLE:**

- BMW 1200 GS, from € 126,-/day\*
- Ducati Multistrada 1200,
- from € 126,-/day\*
- Harley-Davidson® Heritage Softtail, from € 162/day\*
- Triumph Tiger 800 XCx, from € 108,-/day\*
- \* Listed prices are including basic comprehensive insurance and refer to an example rental period of 5 days.

If you arrive by car there is a free parking area at the rental station. You can park your car here for the time of your rental. If you choose to take the plane the nearest airports are Innsbruck and Munich. You can then take either the train and/or the bus to Mieming.

WE WILL BE PLEASED TO ADVISE YOU.

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## SELF-GUIDED TOURS

#### **OUR TOUR IN YOUR HANDS**

You want to do a motorcycle tour, but you need to be as flexible as possible? With our self-guided tours you can do that. Plus, you will benefit from the professional organization and 39 years of experience in motorcycle touring of Edelweiss Bike Travel. True to the motto "Freedom on 2 wheels" we created this new touring concept.

Four fascinating routes will show you different parts of the Alps. You will ride on approved Edelweiss Bike Travel routes through this incredible motorcycle region. Furthermore, Edelweiss will organize the hotels and motorcycle for you. Not just the tour date is flexible, you can even choose between three different hotel categories (boarding and guest houses,  $3^* - 4^*$  hotels and  $4^* - 5^*$  hotels). When going on a self-guided tour you can just focus on what really counts: Getting on your bike and enjoy the ride!

#### **TOURING CENTER** 7C

Austria / Germany / Italy

Have a relaxed motorcycle holiday and enjoy the flexibility of staying in the same hotel.

6 nights / 5 riding days Prices start at USD 1.070,-

#### PRECIOUS DOLOMITES 7D

Austria / Germany / Italy

The Dolomites are one of the world's most stunning places and even more so on a motorcycle.

6 nights / 5 riding days Prices start at USD 860,-

#### **EUROPE'S FINEST ROADS** 7E

Austria / France / Germany / Liechtenstein / Switzerland

Get a glimpse of it all and enjoy it whilst sitting on a motorcycle!

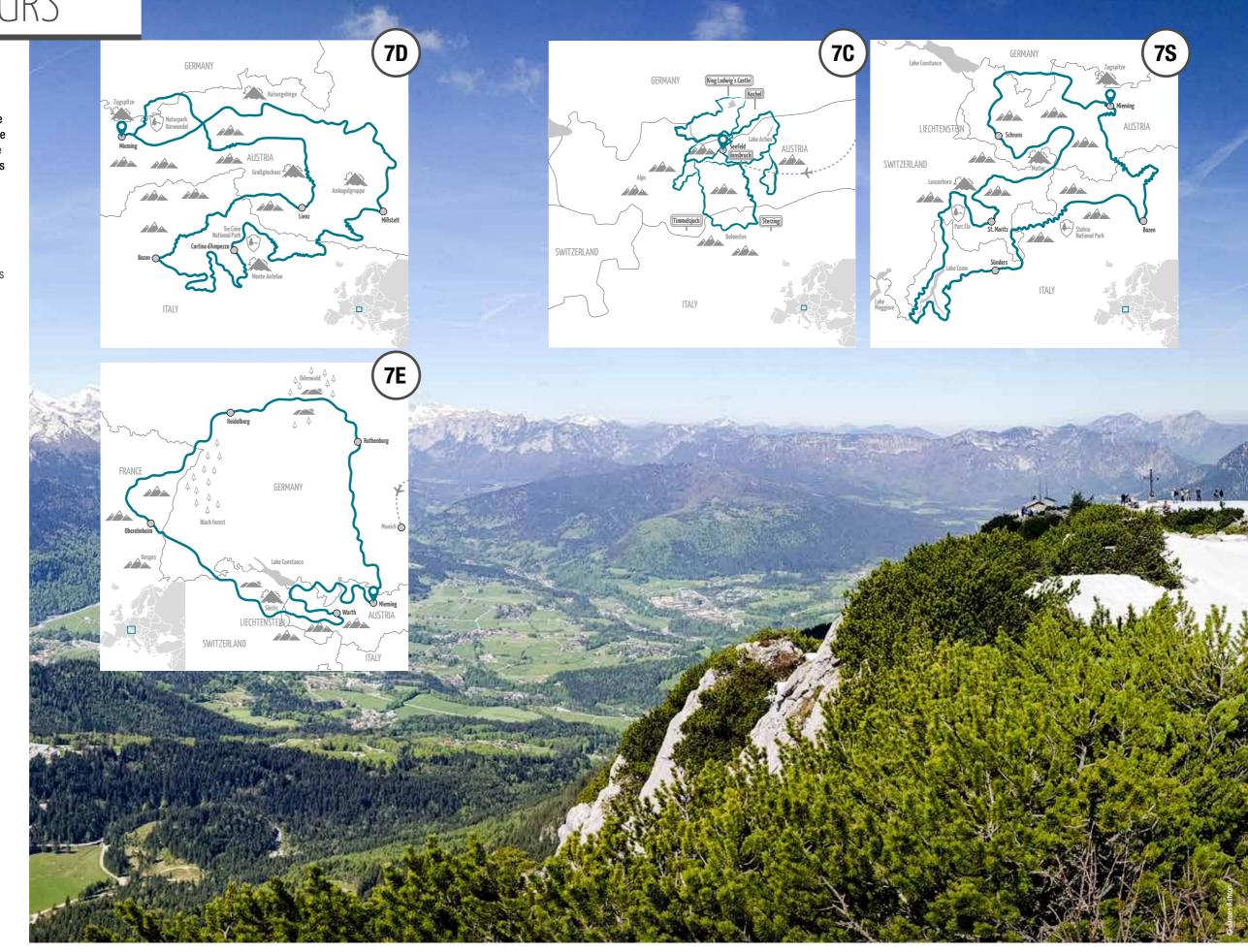
6 nights / 5 riding days Prices start at USD 860,-

#### **STELVIO – KING OF THE ALPS** 7S

Austria / Germany / Italy / Switzerland

Passo della Stelvio – Europe's most prestige pass.

6 nights / 5 riding days Prices start at USD 860,-



## WORLD TOUR

## THE ULTIMATE RIDE

FROM NORTH TO SOUTH, FROM EAST TO WEST. WE CONQUER IT ALL.

You may have read about such an adventurous journey-of-a-lifetime in a magazine, seen it on TV, or even listened to a talk about it. It can definitely be called "the ultimate adventure" and every motorcycle rider's dream: circumnavigating our planet on a motorbike!

Edelweiss offers just that with the WORLD TOUR, which takes you around the globe! Now how is that? If you feel this is too long for a one adventure, no problem. Simply choose from the seven individual sections and assemble your personal WORLD TOUR just the way you want. Seize your chance and become one of those world travellers and inspiring storytellers yourself!

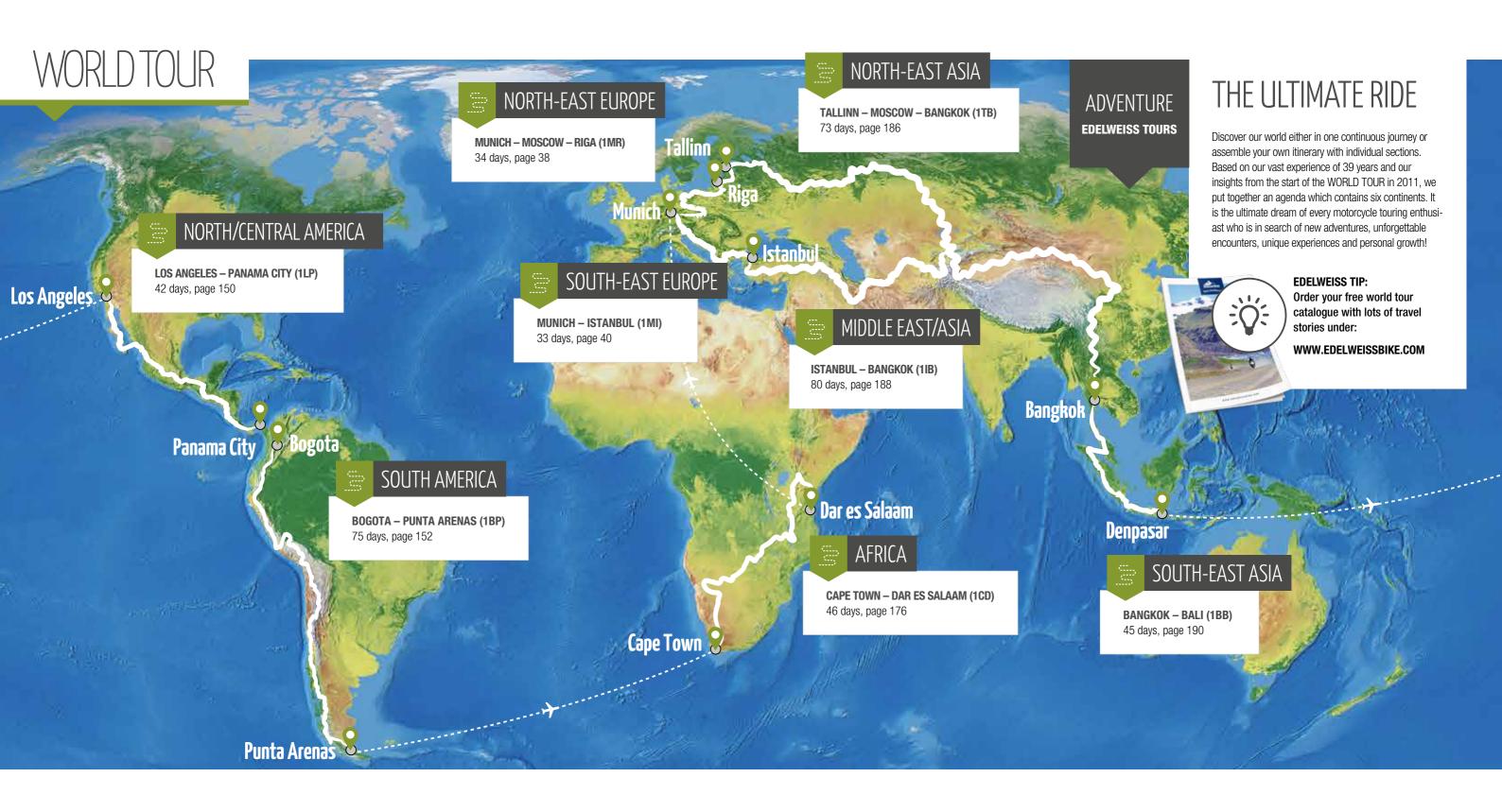
#### **CARPE DIEM! SOONER RATHER THAN LATER!**

Imagine riding some of the most legendary roads this world has to offer: along the Panamericana, across the historical European mainland into exotic Asian countries, on the arcane islands of the Asian Pacific or on the African continent. The WORLD TOUR, or individual sections of it, covers all you can think of: from colourful contrasts in vibrant, modern super-cities to tranquil beaches, from busy 5-lane highways to deserted dirt tracks, from parched deserts to lush tropical rainforests — simply put, on the WORLD TOUR you will discover the diversity and beauty our earth and its cultures have to offer.

#### IS THIS SOMETHING YOU REALLY WANT TO DO?

Will it be fun? Yes. Will it be extraordinary and unforget-table? Yes. However, it will also be challenging, demanding, frustrating and strenuous sometimes — we know this, as we have offered this WORLD TOUR program since 2011. You need to understand that the WORLD TOUR is not like other Edelweiss tours. It is assigned to the DISCOVERY touring category, which includes an expeditional flair with long riding days and sometimes technically challenging roads in various conditions. You will need physical and mental strength and you will have to be ready to leave your comfort zone and be a team-oriented person. Eventually, our most important goal on this extraordinary journey is that you arrive safe and sound at the end of each section, together with a ton of unforgettable and magic moments!











## EXPLORE THE WORLD IN A TRANQUIL WAY

The trendy e-bicycle tours offer you a way to silently and sustainably explore our world. E-bicycle tours are "active relaxing vacations", off the beaten track. They are all about enjoying nature's beauty, local cuisine and unwinding in charming accommodation.

With the new Edelweiss e-bicycle tours you can explore the world in a totally new manner. Riding on selected paths will let you discover certain regions in the purest way. Enjoy the local cuisine and experience culture to its fullest; it is not at all about physical exertion. With your e-bicycle you can individually define the power level of your electric motor at any time — the e-motor of your bicycle is ready to assist accordingly.

If you enjoy physical activity in nature, our e-bicycle tours are made for you and your whole family.

#### IN THE MIDDLE OF NATURE AND IN THE MIDST OF LIFE

The daily riding schedule leaves enough time for you to explore local sights en route. On our well-deserved breaks the tour guide will tell you all you need to know about history, geography and much more.

#### UNWIND WHILE EXPLORING THE WORLD

Our e-bicycle selected touring destinations offer a great variety: Experience nature's wonders and cultural treasures in Tuscany or learn about excellent wine regions in Southern France.
Culinary delights and fascinating culture await us in Spain.
The landscape in Norway will leave you speechless. In Austria we discover a pure nature paradise with idyllic Alpine meadows.
A breath-taking scenery welcomes us in Croatia. All these regions have one thing in common: They are ideal bicycle destinations.

### WHERE DOES YOUR LUGGAGE GO; WHAT IF YOUR BATTERY IS DRAINED; OR IF THE WEATHER IS REALLY BAD?

On these e-bicycle tours, you can look forward to our well-known Edelweiss services. For instance, your luggage will be transported in our support van, which also carries drinks, snacks and spare batteries. If you want to hop on at some point, no worries, we will bring you to our next hotel safely. In addition, to ensure your safety, all our e-bicycles also come with a helmet.

Are you ready to explore this new way of traveling? Then visit our website for more details.

WWW.EDELWEISSBICYCLE.COM

TRAVELLING BY BICYCLE MEANS
REALLY GETTING TO KNOW FOREIGN
CULTURES WHILE INHALING THE
BREATH-TAKING SCENERIES!

Ruth Entrup // Product Manager E-Bike and Self-Guided Tours







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## EDELWEISS WORLD-TOURER PROGRAM

Our WORLDTOURER program is a free frequentrider program that offers you many advantages when travelling with Edelweiss Bike Travel.

#### **HOW DOES IT WORK?**

With every Edelweiss tour you are doing you will collect a certain number of WORLDTOURER miles. Only exception are the full world tour or its single sections. These will be credited to your personal account after every tour. You can use these miles on your next tour to get a benefit of your choice (depending on the number of miles you have already earned). The more you travel, the more benefits you will get.

#### **HOW DO I BECOME A WORLDTOURER?**

Becoming a WORLDTOURER is easy. Log in on our website with your account and just click the button to sign up for the program or contact one of our travel experts. Taking part in the program is absolutely free — you will just benefit from it. All terms and conditions can be found online on www.edelweissbike.com.

## YOUR WORLD-TOURER BENEFITS

**WELCOME DRINK ON TOUR** 

FREE MOTORCYCLE UPGRADES

#### **HALF-PRICE TOURS**









TOUR DISCOUNT FOR YOU AND YOUR FRIENDS AT THE EDELWEISS REUNION

ADDITIONAL NIGHTS
TO EXTEND YOUR STAY

WORLDTOURER STATUS PRESENTS (T-shirts, jackets, etc.)

hy Eroo

## A CAREFREE MOTOR-CYCLE VACATION

A mishap can sometimes happen very quickly, but with Edelweiss Bike Travel there is no need to worry. We won't leave you out in the rain! We offer motorcycle insurances which reduce the deductible amount in case of an accident, so you are always on the safe side. Just be carefree and enjoy your vacation.

### EDELWEISS COVER ALL – TOTALLY CAREFREE ON TOUR

With this option your maximum liability for damages to your motorcycle is reduced to zero.

You will reduce your deductible in case of damage or accident down to US \$ 0,-.

An additional benefit: The motorcycle handover at the tour start is quick and easy: Just take your keys of the rental bike and off you go. No annoying paper work you have to deal with. There are no risks and no hidden extras.

#### EDELWEISS COVER PLUS – SUPPORT IN EVERY SITUATION

The cover plus insurance reduces your deductible amount significantly, so there is a way more limited financial risk in case of damage or accident.

The amount of the deductible depends on the motorcycle category and length of the tour.

#### **HOW TO BOOK THE INSURANCE**

Registration is easy: Simply choose your desired insurance when doing your online booking. For details, prices and full terms and conditions, please contact your Edelweiss booking agent.

BE SECURED – ALWAYS AND IN ANY CASE.



JUST TAKE YOUR KEYS ...

... AND OFF YOU GO!

IT IS THAT EASY ...

NO NEED TO WORRY!







#### HELD 2IN1 TECHNOLOGY – THE INNOVATION IN THE CLOTHING SEGMENT EXCLU-SIVELY BY HELD – FULL FLEXIBILITY AND FUNCTIONALITY IN EVERY SITUATION

With the AeroSec GTX textile combination we provide the answer to the question of the ideal choice of clothing in changing weather conditions. Thanks to our innovative membrane integration, jackets and trousers can be quickly and easily transformed from a summer suit into GORE-TEX® wind and moisture protection in a change in weather. The membrane jacket/trousers are moved from the passive position ("breezy" chamber) from the back of the garment to the active functional position ("dry" chamber) and worn as a second layer under the upper material.

Held GORE-TEX® gloves with + Gore 2in1 summer and winter technology offer the same principle for a quick and easy change between handle chamber and moisture protection chamber, i.e. between protection against moisture and tactile grip. The summer variant is the ideal companion for tours in sunny or unstable weather conditions. The waterproof and breathable GORE-TEX® membrane in the "Dry" moisture protection chamber ensures maximum comfort. The unlined grip chamber "Breezy" offers highest tactility and perfect breathability. The winter version of the +Gore 2in1 gloves also features optimum insulation thanks to the Thinsulate lining, ideal for cold conditions.

#### HELD CLIP-IN TECHNOLOGY - SHOULD NOT BE MISSING ON ANY JOURNEY

Our Clip-in technology is a useful addition to our product range. All Held jackets and trousers, which are equipped with clip-in recordings, can be retrofitted and upgraded with clip-in products. By using Clip-in products, the functionality and range of application of motorcycle clothing can be further extended. The Held Clip-in technology offers Lining with insulation, wind blocker, moisture protection or protective function. All clip-in products are designed in such a way that they can also be worn as leisure wear and are characterized by their low weight and small packing size, especially when travelling.

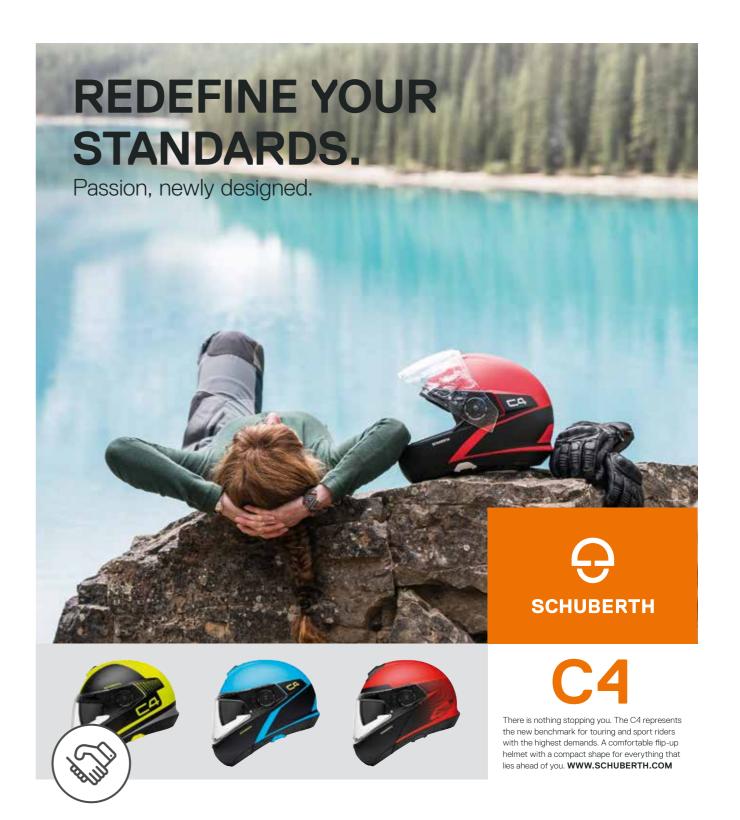


#### "THE PARTNERSHIP BETWEEN EDELWEISS AND HELD HAS BEEN PERSISTING FOR SEVERAL YEARS.

Edelweiss was looking for a clothing supplier for its tour guides and has found a suitable partner with Held Biker Fashion which emphasizes the same quality standards for its products as Edelweiss for its travels. We are not only extremely proud that all Held products can be found at all Edelweiss travels all over the world, but benefit also from the feedback that we get from the guides after their intense use of our apparel. This feedback is a very valuable input for our product development.

New since 2016 are the "Helden tours" which concept is decelerated discovering of the travel destination in a simple, original way, without a strict schedule and holiday stress. Just the perfect tour for a real hero."

MARKUS HELD MANAGING DIRECTOR HELD BIKER FASHION



## **SCHUBERTH**

### WITH EDELWEISS BIKE TRAVEL WE'VE FOUND AN EXCELLENT PLATFORM FOR OUR PRODUCTS SINCE MANY YEARS.

The big range of tours gives us the perfect opportunity to place our product portfolio on helmets, in the most scenically environments on this planet. SCHUBERTH helmets became a standard on every tour and prove their quality all along.

We have the permanent ambition that our customers are able to fully concentrate for what lies ahead of them.

Free your mind and enjoy your tour with Edelweiss Bike Travel.

KARINE SEYFERT HEAD OF MARKETING WWW.SCHUBERTH.COM

#### TERMS AND CONDITIONS OF TRAVEL OF THE EDELWEISS BIKE TRAVEL REISE GMBH

The following terms and conditions of travel shall form an integral part of the travel contract entered into between a client and the Edelweiss Bike Travel Reise GmbH (hereinafter referred to as "EBTR") which the bookers conclude with EBTR as the operator either directly or via an agent. Nevertheless, terms and conditions mentioned separately in the different travel offers take in any case priority.

#### 1. BOOKING AND PAYMENT

By signing up for the tour, the client offers to EBTR to bindingly conclude a travel contract. The contract shall enter into force upon the written travel confirmation of EBTR. Upon booking a down payment of USD 500.00 of the travel price, shall be made. The outstanding payment of the tour price shall be made without any additional request 60 days before the start of the tour upon delivery of the tour documents. In case of procured journeys, the payment conditions of the respective operator or, respectively, service provider shall apply. EBTR reserves the right to withdraw from providing the service in case of default of payment of the customer.

#### 2. CHANGE OF TRAVELLER

The person of the traveller may only be changed if the substitute person complies with all conditions for the participation and the change can be made in two forms.

#### 2.1. Assignment of the claim to travel service

The obligations of the booker arising out of the travel contract shall continue to apply if he assigns all or individual claims resulting from this contract to a third party. In this case, the booker shall bear the additional costs resulting therefrom; he shall in any case pay at least USD 95.00.

#### 2.2. Transfer of the travel event

If the customer is prevented from starting to go on a journey, he shall be permitted to transfer the contractual relationship to another person. EBTR shall be notified of the transfer either directly or via an agent within a reasonable time limit of at least 7 days before the departure date. The person transferring and the substitute person shall jointly be responsible for the remuneration still outstanding as well as, if applicable, for the additional costs incurred by the transfer, in any case to pay at least USD 95.00.

#### 3. LEGAL BASES IN CASE OF DEFAULT IN PERFORMANCE

#### 3.1. Warranty

In case of a service not provided or provided defectively, the customer shall have a claim to warranty. The customer agrees that EBTR instead of fulfilling his claim to conversion or price reduction provides another service free of defects or improves the defective service within a reasonable time limit. The defect can be rectified by remedying the defect or by providing an equivalent replacement service or a replacement service of higher value that is subject to the customer's express consent.

#### 3.2. Compensation for damages

If EBTR or one of its assistants culpably violates the obligations of EBTR arising out of the contractual relationship, EBTR shall be obliged vis-à-vis the customer to compensate the damage resulting therefrom. Insofar as EBTR is responsible for persons other than its employees, EBTR shall — apart from cases of a personal damage — only be liable if it does not proof that it is neither culpable for intent nor for gross negligence. Except for intent and gross negligence, EBTR shall not be liable for any objects that are normally not brought along to a motorcycle or, respectively, a bicycle tour, unless EBTR has kept them in safe custody in knowledge of the circumstances. It is thus recommended to the customer not to bring along objects of a special value. Furthermore, it is recommended to duly hold the objects brought along in custody.

#### 3.3. Notice of defects

The customer shall notify the representative of EBTR on the spot without delay of any defect regarding the performance of the contract which he gains knowledge of during the journey. If the customer does not comply with this obligation, this can be considered as contributory neolicence and insofar reduce his possible claims for damages.

#### 3.4. Assertion of possible claims

In order to facilitate the assertion of claims, the customer is advised to obtain written confirmations attesting that services were not provided or provided defectively and, respectively, to gather proof, evidence, witnesses. In the interest of the traveller, it is recommendable to assert claims without delay after having returned from the journey directly visà-vis EBTR or via the procuring travel agency since it can be expected that the more time passes by the more difficulties of gathering evidence

#### 4. WITHDRAWAL FROM THE CONTRACT

#### 4.1. Withdrawal from the contract by the customer before the start of the journey

a) Withdrawal from the contract without cancellation charge Apart from withdrawal rights stipulated by law, the customer may withdraw from the contract in case of a considerable increase of the travel price by more than 10 % according to section 5.1. of the contract without substantiating a claim for EBTR against him.

#### b) Claim to replacement service

Provided that the customer did not exercise the right of withdrawal according to lit. a and provided that EBTR cancelled the journey without any fault of the customer, he may instead of reversing the contract demand its fulfilment by participating in an equivalent other travel event if EBTR is able to provide this service.

c) Withdrawal from the contract with cancellation charge The amount of the cancellation charge shall be based on the time the withdrawal is declared. The travel price shall be the total price of the service agreed upon in the contract. The customer shall in any other cases not mentioned in lit. a be entitled to withdraw from the contract by paying a cancellation charge and sending a written notice to EBTR. The following cancellation rates shall apply per person:

- until 60 days before the start of the journey USD 300.00;
   from 59 to 42 days before the start of the journey USD 500.00;
- from 41 until 31 days before the start of the journey 30 % of the travel price;
- from 30 days before the start of the journey onwards 100 % of the travel price. It is recommended taking out a travel cancellation insurance. A one-time rebooking at the latest 60 days before the start of the tour shall be possible free of charge. After having realized a rebooking, the cancellation charge amounts to at least USD 500.00 per person.

#### d) No-sho

It shall be considered no-show if the customer fails to appear on the departure date because he is not willing to travel or if he misses the departure because of negligence imputable to him or because of a coincidence that occurred to him. If it is moreover ascertained that the customer can no longer or no longer wants to make use of the remaining travel service, he shall pay 100 percent of the travel price.

#### 4.2. Withdrawal from the contract by EBTR before the start of the journey

a) EBTR shall be released from its obligation to fulfil the contract if a certain minimum number of participants specified in the description a priori is not achieved and if the customer was informed on the cancellation within the time limits indicated in the description of the travel event or within the following time limits:

- until 30 days before the start of the journey in case of journeys of more than 6 days;
- until 20 days before the start of the journey in case of journeys of up to 6 days

b) The cancellation is caused by force majeure, that is to say due to unusual and unforeseeable events which cannot be influenced by the person claiming force majeure and the consequences of which could not have been avoided despite exercising due care. However, this shall not include overbooking; nonetheless, governmental orders, strikes, war or war-like conditions, epidemics, natural disasters, etc. shall be considered force majeure.

c) In cases a) and b), the customer shall be reimbursed the amount already paid. He shall be entitled to choose the option according to 4.1 h. paragraph 1

#### 4.3. Withdrawal from the contract by EBTR

after the start of the journey
EBTR shall only be released from its obligation to fulfil the contract if
the customer despite of a warning within the framework of a group trip
durably impairs the performance of the journey by grossly improper
conduct. EBTR shall also be released from its obligation to fulfil the
contract if the ability to drive of the customer does not suffice. In this
case, the customer – provided that the fault lies with him – shall be
obliged to compensate the damage to EBTR.

#### 5. AMENDMENTS OF THE CONTRACT

#### 5.1. Price changes

EBTR reserves the right to increase the travel price confirmed in the booking for reasons which do not depend on its will provided that the travel date is more than two months after the conclusion of the contract. Such reasons shall exclusively be deemed the change of transport costs such as fuel costs, of fees for certain services such as docking, embarkation or disembarkation fees in harbours and of corresponding fees at airports or of the exchange rates applicable to the travel event concerned. From 20 days before the departure date onwards, no price change shall take place. In case of changes of the travel price by more than 10 percent, the customer may in any case withdraw from the contract without having to pay a cancellation charge (see section 4.1.a).

#### 5.2. Performance changes after the start of the journey

In case of changes for which EBTR is not responsible, the regulations as described in section 3. (legal bases in case of default in performance) shall apply. If it turns out after having departed that a considerable part of the contractually agreed services will not or cannot be performed, EBTR shall without any additional remuneration take reasonable precautions in order to continue carrying out the travel event. If such precautions cannot be taken or if the customer does not accept them for good reasons, EBTR shall without any additional remuneration, if applicable, offer an equivalent possibility to transport the customer to the place of departure or to another place agreed with him. Apart from that, EBTR undertakes to make every effort to assist the customer to overcome difficulties if the contract is not fulfilled or if it is fulfilled defectively.

#### 6. PROVISION OF INFORMATION TO THIRD PARTIES

Information about the names of the travellers and of the whereabouts of travellers must also not be disclosed to third persons in urgent cases, unless the traveller has expressly requested to have information

disclosed. The costs caused by the transmission of urgent messages shall be borne by the customer. The travellers are hence advised to inform their relatives about the exact holiday address.

#### 7. PROVISIONS RELATING TO PASSPORTS, VISAS,

FOREIGN CURRENCIES, CUSTOMS DUTIES AND SANITARY POLICE It is presumed to be known that generally a valid passport is required to travel abroad. EBTR shall inform the customer on the respective additional foreign entry provisions relating to passports, visas and sanitary police as well as upon request on provisions relating to foreign currencies and customs duties insofar as they can be accessed in Austria. Apart from that, the customer himself shall be responsible for observing these provisions. As far as possible, EBTR shall against remuneration take care of obtaining any necessary visa. Upon request, EBTR shall as far as possible provide information on particular provisions for foreigners, stateless persons as well as holders of dual citizenships. Any disadvantages arising out of the non-fulfilment of the aforementioned provisions shall be for the account of the tour member.

#### 8. VEHICLE RENTAL

#### 8.1. Motorcycle rental

The motorcycle rental of the respective booked category shall form the subject-matter of the service provided by EBTR. The state of the vehicles conforms to the respective country-specific circumstances. The customer shall in any case not have a claim to be provided with a new vehicle or a vehicle with full equipment. In order to take possession of the rental vehicle, the customer shall dispose of a valid driving licence for the rental vehicle. This proof shall be provided at the start of the tour. If this obligation is not complied with, ERTR reserves the right not to provide the rental vehicle and to exclude the tour member from participating in the tour. In this case, EBTR shall not be obliged to reimburse paid services of any kind whatsoever and shall not be liable for additional costs which are incurred by the customer due to this circumstance. The equipment of the booked vehicles varies from tour to tour and from rental station to rental station. No conclusions may be drawn from the images of vehicles used in the sales documents of EBTR as regards the equipment of the vehicles. More detailed information concerning the rental vehicles and their equipment is available upon request directed to EBTR. EBTR shall endeavour to provide the tour member with the requested vehicle model, however, it reserves the right to replace it with a comparable vehicle model in case of an unforeseeable situation such as a technical defect, an accident, a theft or a similar incident. If EBTR is unable to provide a comparable vehicle model FRTR shall reimburse to the tour member the difference between the daily rate of the vehicle and the booked vehicle model. Any other liability on the part of EBTR shall hence be excluded. When renting a vehicle, the customer shall additionally be obliged to pay a security deposit when taking possession of the vehicle. The amount of the security deposit conforms to the respective excess of the vehicle insurance which the customer undertakes to pay in case of an insured event. This security deposit shall be reimbursed when the vehicle is returned undamaged. Some rental stations on site demand an additional rental contract which is concluded on site at the respective rental station. We will forward such a rental contract upon request before the tour is booked. The rental period is not interrupted if the vehicle cannot he used to whomsoever the fault is attributable, or if the renter is not fit. to drive. EBTR shall not be obliged to replace a damaged vehicle during a tour. In case of a technical defect of the rental vehicle, the customer undertakes to inform the local contact person of EBTR without delay.

#### 8.2. Bicycle renta

The bicycle rental shall form the subject-matter of the service provided by EBTR. The state of the bicycles conforms to the respective country-specific circumstances. The customer shall in any case not have a claim to be provided with a new bicycle. No conclusions may be drawn from the images of bicycles used in the sales documents of EBTR as regards the equipment of the bicycles. More detailed information concerning the rental bicycles and their equipment is available upon request directed to EBTR. The rental period is not interrupted if the renter is not fit to ride the bicycle, it is neither interrupted if the bicycle cannot be used, provided that the fault is not attributable to EBTR. EBTR shall only be obliged to replace a damaged bicycle during a tour if the fault of the damage lies with EBTR. In case of a technical defect of the rental bicycle, the customer undertakes to inform the local contact person of EBTR without delay.

#### 9. OWN VEHICLE

Tour members who participate in an EBTR tour with their own vehicle shall themselves be responsible for guaranteeing a state of their vehicle which conforms to the law and a perfect technical condition. In case of default in performance on the part of EBTR which is due to the failure of the customer to comply with this state, the customer shall be obliged vis-à-vis EBTR to reimburse any damage that might be caused. The customer shall bear any costs additionally incurred (e.g. for recovering a vehicle, for safely parking the vehicle under a roof, for remedying technical defects, etc.). EBTR cannot offer a vehicle insurance to customers who participate in a tour with their own vehicle.

#### 10. DRIVING LICENCE AND ABILITY TO DRIVE

By completing the booking, the customer declares to possess a driving licence valid for the time of the journey and for the vehicle used in the tour and to dispose of the required ability to drive to have full control over the vehicle in order to drive safely on the tour itinerary.

The customer shall inform EBTR without delay on any and all changes regarding his driving licence which have an influence on his tour participation (e.g. revocation of driving licence, etc.). If it turns out after the booking and before the start of the journey that the customer does not dispose of a driving licence valid for the duration of the journey, EBTR shall be released from its obligation to continue to fulfil the contract by invoicing the cancellation rates indicated under point 4.1.c of these terms and conditions. If it turns out after the start of the journey that the customer does not dispose of a driving licence valid for the duration of the journey or does not have the necessary ability to drive to have full control over the vehicle in order to drive safely on the tour itinerary, the legal consequences of point 4.3. shall apply.

#### 11. LOCAL PROVISIONS

The customer shall participate in the road traffic of the respective tour destination on his own responsibility and undertakes to observe the provisions of the local traffic regulations. Penalties, administrative fines or similar sanctions as well as damages to legally protected interests of third parties which are due to the non-compliance with local traffic regulations shall be for the account of the customer.

#### 12. HEALTH, ALCOHOL AND MEDICINE

Please note that a good general state of health corresponding to the respective tour description is a prerequisite for participating in the tour. Tour members who do not fulfil these prerequisites can be excluded from participating in the entire tour or in individual legs of the tour without substantiating a claim vis-à-vis EBTR. It is in any case recommended to consult a doctor before the tour starts. In case of doubts regarding the state of health of the tour member, EBTR shall upon its request be presented a medical certificate.

The customer shall not be allowed to consume alcoholic beverages and, respectively, take medicine or other substances which influence the fitness to drive during the day as long as he still has to drive the vehicle. This shall also apply to customers who participate in the journey as passengers. It shall only be permitted to drink alcoholic beverages after the end of the respective day tour and after the vehicle has been parked for the night. If alcohol is consumed or if medicine and other impairing substances are taken after the end of the respective day tour, the customer shall ensure that the condition impairing the fitness to drive no longer exists on the next morning at the beginning of the day tour. In case of non-compliance, the legal consequences of point 4.3. shall apply.

#### 13. OFF-ROAD DRIVING

Off-road driving with vehicles provided by EBTR shall not be permitted outside of the itinerary determined by EBTR in the individual case. It shall neither be permitted to improperly use the rental vehicles. The customer shall fully bear the damages caused by unauthorized off-road driving and an improper use without an excess.

#### 14. LIABILITY

The customer shall in any case be liable for all personal and material damages he culpably causes and hold EBTR harmless from all claims of third parties which are asserted directly vis-à-vis EBTR in connection with such damages. Damages culpably caused by the customer shall in particular, but not exclusively, be damages which are due to driving errors, a lack of ability to drive and, respectively, improper driving behaviour (e.g. driving with the front wheels coming off the ground, racing starts with spinning tyres, non-compliance with safety distances, etc. - driving on walkways, etc.) and driving in a condition impairing the fitness to drive.

#### 15. OWN RESPONSIBILITY

The guide provided by EBTR only determines a rough itinerary which the customer shall follow on his own responsibility and the customer shall be obliged to adjust his style of driving to the respective prevailing circumstances and his ability to drive. If the customer is unable to follow an itinerary, he shall stop to continue driving and inform the guide without delay. The customer alone shall be responsible to duly stow away the luggage on the vehicle. Any liability of EBTR for this case shall be excluded. It is recommended not to bring along personal valuables and documents storing them in the vehicle (side pockets, etc.) but to keep them in a bag tight to the body.

#### 16. ROOM NUMBERS

For some journeys, a limited amount of single rooms is available. They are allocated according to the order of incoming bookings expressly requesting single rooms. If a booking of an individual person includes the request to share a double room with another traveller, EBTR shall make an effort to find a room-mate for that person. If it does not succeed, the price of a single room will be invoiced.

#### 17. INSURANCES

#### 17.1. Travel insurance

EBTR recommends taking out a travel insurance to cover withdrawal costs, travel luggage, accident, illness and public liability.

#### 17.2. Vehicle insurance for EBTR motorcycles

Upon request of the customer, EBTR shall draft an offer for taking out an extended travel insurance to reduce the excess of the vehicle insurance.

#### 17.3. Insolvency insurance

EBTR has secured all participants in case of an insolvency of EBTR by means of a bank guarantee with the liability number 1.302.512, deposited at the bank Tiroler Sparkasse, Sparkassenplatz 1, 6010 Innsbruck, Austria. It is the travel price already paid which is secured, limited by the total guarantee sum. If this sum does not suffice to fulfil all claims, the participants' claims shall be complied with by aliquots. Any and all claims of participants have to be reported to the following institution within 8 weeks upon occurrence of an insolvency, otherwise the claim will be lost:

Europäische Reiseversicherung AG, Kratochwjlestraße 4, 1220 Vienna, Austria, tel.: +43 (1) 317.2500, fax: +43 (1) 319.9367

#### 18. DATA PROTECTION AND COPYRIGHT

The photographs, diapositives and videos produced by representatives of EBTR during the tours are the property of EBTR under copyright law. EBTR shall be entitled to use this material for advertising purposes, even if the participant is recognizable on it, without incurring any costs for EBTR owed to the participant. EBTR shall be entitled to disclose names, addresses and contact data of the participant to other tour members and to partners of EBTR who can use these names and addresses for advertising purposes, unless the participant expressly refuses this disclosure in writing.

#### 19. WEATHER CONDITIONS AND ITINERARY

Due to seasonal circumstances and current weather conditions, EBTR reserves the right to change the tour itinerary and thus the accommodation and other services, if necessary. In doing so, EBTR shall make an effort not to change the nature of the tour and to provide equivalent services. EBTR shall make an effort to fix the tour dates on dates on which the weather conditions for a vehicle journey in the respective tour region are favourable. EBTR shall not bear any responsibility for bad weather conditions which might occur; insofar the participant is not entitled to claim the reimbursement of the tour and rental price. Different participants take part in EBTR journeys. Naturally, the ability to drive of the individual participants differs and the customer undertakes to show consideration for the other participants. If the ability to drive of a participant is not sufficient, EBTR shall be released from its obligation to fulfil the contract according to point 4.3.

#### 20. SPECIAL PROVISIONS FOR EDELWEISS WORLD TOURS, EDELWEISS DISCOVERY TOURS AND EDELWEISS STAGE TOURS

If the customer books an Edelweiss World Tour, an Edelweiss Discovery Tour or an Edelweiss Stage Tour, the following special provisions shall apply:

#### a) Booking and payment:

By signing up for the tour, the customer offers to EBTR to bindingly conclude a travel contract. The contract shall enter into force upon the written travel confirmation of EBTR. Upon booking, a down payment amounting to 10 % of the travel price shall be made. The remaining payment shall be made without any additional request as follows:

- 9 months before the start of the tour 36 % of the travel price

- 6 months before the start of the tour 36 % of the travel price
- 3 months before the start of the tour 18% of the travel price
In case of procured trips, the payment conditions of the respective
operator or, respectively, service provider shall apply. EBTR reserves
the right to withdraw from providing the service in case of default of

#### b) Change of travelle

navment of the customer

In case of an assignment pursuant to point 2.1. of the general terms and conditions of travel or a transfer pursuant to point 2.2. of the general terms and conditions of travel, the additional costs incurred shall any case amount to at least USD 500.00. The reasonable time limit for a transfer pursuant to point 2.2. of the general terms and conditions of travel shall at least be three months before the departure date.

**c)** Withdrawal from the contract by the customer before the start of the journey with cancellation charge:

In derogation of point 4.1.c of the general terms and conditions of travel, the following cancellation charges shall apply to vehicle journeys:

- until 12 months before the start of the journey USD 1.800.00

- less than 12 months until 9 months before the start of the journey 10 % of the travel price
- less than 9 months until 6 months before the start of the journey 60% of the travel price
- less than 6 months before the start of the journey 100% of the travel price.

It is recommended taking out a travel cancellation insurance.

d) Point 8 of the general terms and conditions of travel concerning the vehicle rental shall not apply. If a vehicle of EBTR is used, it will be sold pursuant to the general terms and conditions of rental. The following points will additionally be included in the general terms and conditions of the Edelweiss World Tour, the Edelweiss Discovery Tour or the Edelweiss Stage Tour.

#### e) Documents

The participant undertakes to possess throughout his entire participation current and valid documents which are required in order to

participate in the tour and which are issued on the name of the participant. This also refers to the vehicle of the participant. These documents are, however, not exclusively: a passport, at least valid until 6 months after the end of the tour; a driving licence of the home country, an international driving licence, at least valid until the end of the tour; a proof of ownership, an automobile registration and an insurance for the vehicle of the participant; a Carnet de Passage (where necessary); a proof of vaccination (where necessary); a visa (where necessary).

f) Particular risk related to the Edelweiss World Tour, the Edelweiss Discovery Tour or the Edelweiss Stage Tour:

The booking of the participant is based on the condition that the participant is fully aware of the fact that extra dangers and risks in addition to the usual dangers and risks of a motorcycle journey may be involved when participating in the Edelweiss World Tour, the Edelweiss Discovery Tour or the Edelweiss Stage Tour. These dangers and risks are, however, not exclusively: physical strain for which the participant is not prepared; extreme weather conditions suddenly occurring; isolation from normal basic medical care; problems with transport or evacuation after accidents.

The participant is fully aware of the fact:

f.1) that the joy and enthusiasm of participating in the Edelweiss World Tour, the Edelweiss Discovery Tour or the Edelweiss Stage Tour is partly due to the incalculable risk of riding a motorcycle across less developed countries and engaging in activities which represent a significantly higher safety risk than those at home. The enthusiasm for these incalculable risks is a decisive reason why the participant books the tour. f.2) that participating in the Edelweiss World Tour, the Edelweiss Discovery Tour or the Edelweiss Stage Tour basically requires a high level of flexibility and the ability of the participant to accept alternatives such as, but not exclusively: the fact that the destination of the day cannot be reached; timerary and hotel changes; illness of the guide or of a participant; mechanical defects; changes of flights; strikes; difficulties in crossing the border and other unforeseeable incidents. f.3) the luggage and property is brought along to the journey by the participant on his own responsibility.

f.4) the countries we cross are at least most of the time less developed and that the local safety awareness differs considerably from our safety awareness at home. The participant accepts all consequences impacting his health which arise out of such different behaviour patterns, lifestyles, traffic behaviour and cultures.

By participating in the Edelweiss World Tour, the Edelweiss Discovery Tour or the Edelweiss Stage Tour, the participant expressly declares to accept the authority and the decisions of the tour guides, the team accompanying the tour and the EBTR employees during the journey. If one of these persons decides that due to the state of health or, respectively, the behaviour of the participant the continuation of the tour is at risk, the participant may be excluded from continuing to participate in the tour.

#### 21. APPLICABLE LAW

The contractual relationship of the customer with EBTR shall be governed by Austrian law.

#### 22. PLACE OF PERFORMANCE AND PLACE OF JURISDICTION The place of performance shall be the registered office of EBTR.

The place of performance shall be the registered office of EBTR. Unless mandatorily required by law, the exclusive place of jurisdiction for all disputes arising out of the contractual relationship between the customer and EBTR shall be Innsbruck, Austria.

#### 23. MISCELLANEOUS

Oral agreements with an agency of EBTR, with EBTR or with a tour guide of EBTR shall only be effective if they have been confirmed by EBTR in writing. Tour guides shall not be entitled to give undertakings which diverge from the travel contract concluded with EBTR. Typographical and calculation errors may be corrected by EBTR at any time. If individual provisions of these travel terms and conditions are legally invalid, this does not make the remaining provisions invalid.

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Yamaha becomes Official Travel Partner and welcomes Edelweiss Bike Travel on its Destination Yamaha Motor platform: an online hub for the top, Yamaha-approved travel partners, across Europe and further worldwide.

Escaping the daily grind and creating your own personal freedom, exploring new places, setting new challenges, making memories that will last a lifetime, or simply trying something new - this is what the program is about. While every rider shares the same hunger for emotion, desire for freedom and for beauty, not every rider wants to live the same adventure. This is why we are working with a wide range of Partners, each with a unique specialty and know-how, in order to provide our Customer not only a wide variety of trips, but an almost "personal" approach to each experience.

If you're a hardcore adventure rider then why not seek out the legendary routes through Mongolia, Morocco or South America to test your limits? If that sounds too extreme, then dial it back and take a more leisurely tour through some of Europe's most beautiful twisty roads. You can also get dirty closer to home, and get totally covered in mud in the wilds of Wales! Set as an "experience search engine", Destination Yamaha Motor welcomes everyone to sift through simple criteria like duration, location, terrain, road or off-road, as well as a variety of products, easily and smoothly reaching the desired trip.

Full contact details, information and website links can be found in the search results, allowing transparent and direct contact with our Partners that make it all happen. The team is committed to your safety and will ensure that you have the right guide, and the right adventure on the latest and most suitable Yamaha product so that all runs without a hitch. We start with the excellence of our product but know that the emotion lies not only in the rev of the engine – it is in how you live it, where and with whom. This is at the heart of the Destination Yamaha Motor program and thanks to the expertise and dedication of Partners like Edelweiss Bike Travel we aim at tailor-made experiences that can rev each of our Customers' hearts in a personal way.





